

OUR VALUE IS IN OUR ADVICE

## Who We Are

Nexus Independent Financial Professionals is a proudly Independent Financial Advisory Firm and the preferred home of dynamic Independent Financial Advisers that are driven by a passion for working alongside their clients to give holistic, goals-based and independent financial advice.

Nexus Independent Financial Professionals opened in 2020 as a group of committed Financial Advisers with over 100 years of combined expertise. We are part of the larger Nexus group and share a common heritage and shared set of customer values.

### **Our Values**

- INDEPENDENCE
- INTEGRITY
- HONESTY
- ACCOUNTABILITY
- GRATITUDE
- RESPECT

# What We Do For Businesses

We help Business Owners and Directors with solutions to the following questions:

- Your Company Legacy What is your long-term plan for your business when you retire?
- Staff Financial Well-being How do you look after your staff's financial wellbeing?
- Your Employee's Family

If you were to have one of your staff members die or become disabled, could you look at their loved one's in the eye and tell them you made a plan to help look after them?

# What We Do For Individuals

Our Principles

OUTCOME-FOCUSED We help you reach your goals.

VALUES-BASED We focus on what is important to you.

ADVICE-DRIVEN Products sales are not important, giving you great advice is.

UNBIASED True independence with your future as our primary concern.

We help you to look at these six events that commonly change the course of financial well-being.

- Liquidity Needs: Do you have sufficient access to capital?
- 2 Long-Term Disability: Can you afford to live on a fraction of your earnings?
- 3 Loss of Life: What financial obligations have you made?
- 4 Long-term Care: Would all your medical bills be covered?
- 5 Longevity: Do you have enough to fund your long-term spending goals?
- 6 Legal, Liability & Legacies: What is your legacy?

This is much more to a planning session about your future than a boring meeting about investments or economics or the stock market.

What you end up with is a shared vision of your future, agreement about your goals, a benchmarking of your current financial situation, and perspective about the impact of having your entire financial house in order.

You will get an independent viewpoint of where you stand currently, where you would like to be in the future, and whether you will be able to reach these goals.

At Nexus Independent Financial Professionals we focus on making your dreams a reality by making the complex decisions around Financial Planning simple.

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